



SRI LANKA TEA EXPORTS – OCTOBER 2025

Key Highlights:

- Ceylon Tea Exports for the month was recorded at 21.88 M/Kgs – (Increase of 1.09 M/Kgs YoY)
- Cumulative Exports totalled 220.21 M/Kgs (Increase of 17.06 M/Kgs YoY) in comparison with January-October 2024 total of 203.15 M/Kgs
- F.O.B. Value for the month was recorded at Rs. 1,752.65 (USD 5.78), recording a Rs. 39.13 decline (USD 0.32) against the corresponding period of 2024
- Cumulative FOB Value declined by Rs. 20.70 in comparison with the corresponding period of 2024, whilst to-date USD earnings continued to show an overall improvement in all categories except for Tea in Bulk and Packeted Tea
- Iraq continues to maintain top position amongst leading importer countries of Ceylon Tea for the year

OCTOBER 2025/2024

* Tea Exports for the month of October 2025 totalled 21.88 M/Kgs, showing an increase of 1.09 M/Kgs vis-à-vis 20.79 M/Kgs of October 2024. Tea in Bulk, Instant Tea and Green Tea categories have recorded negative variances, whilst Tea Packets and Tea Bags have recorded increased in comparison with the corresponding period of previous year.

* FOB value in October 2025 was recorded at Rs. 1,752.65, a decrease of Rs. 39.13 YoY compared to Rs. 1,791.78 of October 2024, whilst in USD terms a decline of USD 0.32 was recorded in comparison with the corresponding period in the year 2024 (Refer table below).

	Quantity			Approx. FOB per kg Rs.			Approx. FOB per kg USD		
	2025	2024	Variance	2025	2024	Variance	2025	2024	Variance
Tea in Bulk	8,265,624	8,821,609	-555,984	1,437.04	1,475.39	-38.35	4.74	5.02	-0.28
Tea Packets	10,424,895	8,746,954	1,677,940	1,653.40	1,676.82	-23.42	5.45	5.71	-0.25
Tea Bags	2,561,378	2,482,209	79,169	2,671.76	2,765.01	-93.25	8.81	9.41	-0.60
Instant	161,988	297,460	-135,472	4,096.73	3,072.61	1024.13	13.51	10.46	3.06
Green Tea	471,918	444,548	27,370	3,679.97	4,041.21	-361.24	12.14	13.76	-1.62
Grand Total	21,885,803	20,792,780	1,093,023	1,752.65	1,791.78	-39.13	5.78	6.10	-0.32

Source – Sri Lanka Customs / Central Bank of Sri Lanka Exchange Rates

JANUARY-OCTOBER 2025/2024

* January-October 2025 cumulative exports totalled 220.21 M/Kgs, recording a positive variance of 17.06 M/Kgs vis-à-vis 203.15 M/Kgs of January-October 2024. All segments, except for Bulk Tea have recorded positive variances against the same period of the previous year.

* FOB value for the period stood at Rs. 1,754.28, a decrease of Rs. 20.70 (increase of USD 0.02) vis-à-vis Rs. 1,774.98 of January-October 2024.

* Bulk and Packeted Teas recorded negative variances, whilst Tea Bags, Instant and Green Tea categories recorded gains in LKR terms in FOB value and gains were recorded in USD terms in all categories except for Tea in Bulk and Tea Packets when compared to the corresponding period in 2024 (Refer table below).

	Quantity		Variance	Approx. FOB per kg Rs.			Approx. FOB per kg USD		
	2025	2024		2025	2024	Variance	2025	2024	Variance
Tea in Bulk	91,198,615	92,984,652	-1,786,037	1,489.24	1,516.89	-27.65	4.97	4.99	-0.02
Tea Packets	99,871,334	82,860,159	17,011,175	1,625.85	1,676.85	-51.00	5.43	5.51	-0.08
Tea Bags	22,228,276	21,122,083	1,106,193	2,773.49	2,756.22	17.26	9.26	9.06	0.20
Instant	2,702,692	2,326,184	376,508	3,673.06	3,154.77	518.29	12.27	10.37	1.89
Green Tea	4,211,648	3,856,620	355,027	3,928.30	3,899.35	28.95	13.12	12.82	0.30
Grand Total	220,212,565	203,149,699	17,062,866	1,754.28	1,774.98	-20.70	5.86	5.84	0.02

Source – Sri Lanka Customs / Central Bank of Sri Lanka Exchange Rates

Iraq ranks at No. 1 amongst major importers of Ceylon Tea with a total of 33.88 M/Kgs, an increase of 25% YoY in January-October 2025 against previous year's 27.10 M/Kgs. Russia ranked in 2nd Place with 18.40 M/Kgs, despite a decline of 11% in comparison with previous year followed by Türkiye at 3rd Place recording 17.73 M/Kgs, an improvement of 20% surpassing Libya who at 4th place witnessed a 134% increase YoY with 17.40 M/Kgs vis-à-vis 7.42 M/Kgs recorded in 2024. Chile 9.53 M/Kgs (35% increase YoY) followed by Iran recorded 9.4 M/Kgs (8% Increase YoY) surpassing China at 8.73 M/Kgs at 8th place followed by Azerbaijan and Saudi Arabia at 7.54 M/Kgs and 7.31 M/Kgs respectively.